Scholastic Book Fairs (SBF)
Certificate of Agreement

Thank you for choosing SBF as your Book Fair supplier. Together we are helping connect children to books they want to read.

Your Book Fair is scheduled to begin and end on the dates listed below. Please note that the delivery and pickup of your Fair may occur up to 3 days prior to and post your event.

So that we may provide you with the highest quality Book Fair and the best service possible, Fair dates and product assortments must be finalized no later than 4 weeks prior to the start date of your Fair. We will contact you 7 to 9 weeks before the start of your Fair to support your efforts in planning your Book Fair event.

SBF will provide the following tools to assist you in making your event both rewarding and fun:

- Books and Educational Products – Optimized selection of best-selling books.
- Chairperson’s Online Toolkit – Personalized Fair Management Web site with planning tools, documents and promotional materials.
- Book Fair Planning Kit – Shipped six weeks before your event containing handbooks on exciting ideas, best practices and materials to plan and promote your event.
- Special Book Fair Program Ideas – Designed to help maximize event results, generate more books for your school and engage your school community in reading and literacy building activities.
- Product Restocks – Servicing to replenish the top selling items sold during your Book Fair.
- Credit Card Acceptance – The SBF offered program option allows you to accept all major credit cards and still maintain control, convenience, and the fundraising profits you enjoy from running your own Fair.

As a Scholastic Book Fairs customer, the school or organization listed below agrees:

- Use SBF as the exclusive provider of all books, merchandise and promotional material during the Book Fair Event.
- Store and display all merchandise, cash, checks, credit card machines and sales slips in a locked and secure location when not in use at your Book Fair.
- Make products for sale by you available to all qualified event attendees at the listed price from Scholastic.
- Collect sales tax as required by your state law as purchases of books and educational materials from SBF are for resale.
- Repack all unsold products, supplies and displays for pick-up and/or return in an orderly and timely manner.
- Return all credit card machines, sales slips, unsold products and merchandising materials/displays to Scholastic Book Fairs promptly at the conclusion of the Book Fair.
- Process the Book Fair financial forms and payment within two (2) working days after the Fair has ended.

Due to the ever increasing cost of fuel, it will be necessary for us to implement a fuel surcharge to our Fairs. The following fuel surcharge deduction at cash value will be taken from total Fair profit to help offset the cost of delivering a Fair.

<table>
<thead>
<tr>
<th>Delivery Method</th>
<th>Fuel Surcharge</th>
</tr>
</thead>
<tbody>
<tr>
<td>Truck Delivered Fairs</td>
<td>$30.00</td>
</tr>
<tr>
<td>Mail and Box delivered Fairs</td>
<td>$15.00</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Book Fair Sales</th>
<th>Book Profit Value</th>
<th>or</th>
<th>Catalog Voucher Value</th>
<th>or</th>
<th>Cash Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>$0 – $1,600</td>
<td>40% of Sales</td>
<td>or</td>
<td>$0</td>
<td>or</td>
<td>$0</td>
</tr>
<tr>
<td>$1,801 – $3,000</td>
<td>50% of Sales</td>
<td>or</td>
<td>50% of Sales</td>
<td>or</td>
<td>25% of Sales</td>
</tr>
<tr>
<td>$3,001 and up</td>
<td>60% of Sales</td>
<td>or</td>
<td>60% of Sales</td>
<td>or</td>
<td>30% of Sales</td>
</tr>
</tbody>
</table>

A signed and returned copy of this Agreement within 21 days confirms and secures your Book Fair dates, reserving product for your Fair.

Chairperson Information
JUDY CHADWICK
jchadwick@mccsc.edu
812/330/7732

School Information
FAIRVIEW ELEMENTARY
627 WEST 8TH STREET

Sales Consultant
MARSHA KORTH
800/543/0112

Fair Information
Start Date: 09/07/2009
End Date: 09/11/2009

BLOOMINGTON, IN 47404  
Account #: 2818  
Fair ID #: 2582495  

Acknowledged by:  
Chairperson's Signature:  
Chairperson's Printed Name:  
Principal's Signature:  
Principal's Printed Name:  

Agreement Date: 12/04/2008

Note: Changes to this Certificate of Agreement may be made at the discretion of Scholastic Book Fairs as permissible by law and/or as business conditions deem appropriate.

Please print this Agreement, sign it, keep a copy for your records, and mail it to:

Scholastic Book Fairs  
Certificate of Agreement  
1100 Greenwood Blvd  
Lake Mary, FL 32746  

Or you may fax your signed Agreement to 1-866-543-4439.