The following pricing for software and services is provided specifically for your district. If you would like information on a product or service not included below, please contact your Account Executive.

<table>
<thead>
<tr>
<th>One-Time Investment</th>
<th>Services</th>
<th>Annual License Fee</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>FastTrack</td>
<td>$9,891.00</td>
<td>$2,200.00</td>
<td>$3,066.00</td>
</tr>
<tr>
<td>Project Management</td>
<td>-</td>
<td>250.00</td>
<td>-</td>
</tr>
</tbody>
</table>

**Subtotal Skyward Software:** $9,891.00 $2,450.00 $3,066.00 $15,407.00

**Total School Business Suite Investment:** $15,407.00

### Five Year Investment Estimate

<table>
<thead>
<tr>
<th>Year</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>First Year</td>
<td>$15,407.00</td>
</tr>
<tr>
<td>Second Year</td>
<td>3,183.00</td>
</tr>
<tr>
<td>Third Year</td>
<td>3,304.00</td>
</tr>
<tr>
<td>Fourth Year</td>
<td>3,430.00</td>
</tr>
<tr>
<td>Fifth Year</td>
<td>3,560.00</td>
</tr>
</tbody>
</table>

**Estimated Five Year Investment** $28,884.00

This 5-year cost projection is based on an estimated annual increase of 3.8%. This is only an estimate.

### Pricing Footnotes

1. A/P checks, payroll checks, W-2 forms and 1099 forms can only be printed using supported laser printers. Dot-matrix printers are not supported.

   Skyward software requires client access to run Microsoft products Excel and Word.

   Skyward requires an SSL (Secure Socket Layer) certificate to run any web-based applications.

   Skyward's IT Services can provide you more information including cost and installation of an SSL certificate for your district.

### Software Installation and Training

<table>
<thead>
<tr>
<th>Software Training Includes:</th>
<th>Classroom and On-Site Software Training</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Max. Number of People Attending</td>
</tr>
<tr>
<td>FastTrack Application Setup</td>
<td></td>
</tr>
<tr>
<td>Web Training</td>
<td></td>
</tr>
<tr>
<td>On-Site Training</td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td>10</td>
</tr>
</tbody>
</table>

### Training Footnotes

**Web training** allows Skyward to remotely present, discuss, and review our product directly with you. This application utilizes the Internet and is conducted live between your staff (at their own workstation) and a Skyward service representative without the need for them to travel to your location. This provides you with a lower cost of training and/or implementation along with greater flexibility of your installation timeline.

**Skyward On-Site Training Policy.** A maximum of 10 people may attend each on-site day unless otherwise noted in the training grid. Should more people attend the training over the numbers stated, the school district will be charged an additional $200 for each person.
**Custom Forms (Checks, W-2’s, etc.) and Peripherals**

**Nelco** is the exclusively recommended supplier of preprinted, blank laser, pressure seal (blank and preprinted) checks and MICR toner cartridges. To request free samples or to place your order, visit www.skywardforms.com or contact your customer service representative, Andy Thompson, at 1-800-266-4669.

**American** has worked with Skyward for over 14 years and offers a complete line of hardware, software, service, and support for peripheral equipment needed to run Skyward's Food Service, Fixed Assets, and TrueTime software. All items have been completely tested by Skyward and are in use by other Skyward customers nationwide.

American contact: Dan Hoerl  
12782 Florida Lane  
Apple Valley, MN 55124  
(952) 953-0359 - Direct Line  
(612) 860-8960 - Cell Phone  
(877) 436-4657 - Toll Free Order Line  
(877) 466-7257 - Toll Free Fax Line  
www.americanbus.com/aces/ user name: AM1 password: Sky

**Annual License Fee Information**

Your Annual License Fees Include:

- Two (2) product updates yearly
- User Group directed state reports
- Unlimited 800 customer service software support
- Localized training sessions
- Quarterly corporate newsletter

1 For a complete list of all supported state reports, please visit http://www.skyward.com/StateReports and choose your state.

**Terms and Conditions**

- See attached Terms and Conditions page for further information.

The Terms and Conditions page must be executed by an authorized District representative.
TERMS AND CONDITIONS

All proposals are valid for 30 days from date of proposal.

This information is distributed exclusively by Skyward, Inc. It is to be used by the Monroe Community School Corporation administrative staff only. Any copying or distributing of the proposal, or any part of the proposal, to sources outside the Monroe Community School Corporation is prohibited without written consent which shall not unreasonably be withheld, of Skyward, Inc.

Software

Classroom Training: Skyward classroom training shown in this proposal is calculated on the basis that up to 3 people may attend each class (with initial software purchase). Classroom training is to be provided at the Skyward Branch Office. Skyward reserves the right to cancel due to low enrollment. Additional training may be purchased at the then current price (currently $275) per person, per class day.

On-site Training: On-site training is based on the school district having training facilities available. Additional on-site training may be purchased at the then current rate (currently $1450 per day). Up to 10 people, per instructor, may attend the on-site training. One day of training consists of 6 hours on-site.

Skyward on-site training policy:
A maximum of 10 people may attend each on-site day unless otherwise noted in the training grid. Should more people attend the training over the numbers stated, the school district will be charged an additional $200 for each person.

Cancellation of Training Days: The customer must cancel 24 hours in advance of scheduled training. If the training is not cancelled according to this policy, the district will be billed for the scheduled classroom or on-site training.

Expiration of Training Days: The customer may utilize Classroom and On-Site training days, included with the purchase of Skyward software, for a period of up to twelve (12) months. The twelve-month period will commence upon implementation of each respective software module. Training days not utilized within the twelve-month period will expire and are non-refundable.

Skyward software systems will be installed by Customer Service Representatives. Schools running on an existing network installed by any other than Skyward must have their technical support person at the site to provide any assistance during the software loading. If no one is available, Skyward will bill the district at the then current rate.

Skyward software only supports printers with drivers written by Microsoft™. Third party drivers, other than Microsoft™, may not be supported. Skyward software uses Microsoft Word and Excel for exports and form letters within the software. It is the school Districts responsibility to have a licensed copy for each user that will use these features.

Third Party Software and Hardware

Third party software and hardware proposals are for informational purposes only. Third party software and hardware prices should be verified by Customer prior to ordering software and hardware.

This proposal is being presented without a Technology Analysis from our Networking Engineers. Data gathered for this proposal was provided by your school district to Skyward. Any additional required services or hardware will be billed at our normal rates. To ensure accuracy we recommend a Skyward Technology Analysis be initiated prior to ordering.

In the event Skyward provides any third party software and/or hardware as part of this Agreement (i.e. Skyward procures, assembles, delivers and/or installs such software and hardware, or provides training), Customer agrees that it shall benefit by and be bound by any and all warranties, warranty limitations, license agreements, and any other rights and obligations provided by the third party software and/or hardware supplier to the purchasers and users of its products, whether provided in written or electronic format. Skyward will provide additional information on the manufacturers coverage and options upon request.

Skyward does not provide any warranties for third party software and hardware.

Payment Terms:

1. Skyward One-Time Investment Fee:
   30% Non-refundable payment due upon execution of Software Agreement, Terms and Conditions or Acceptance of Proposal.
   70% Payment due upon installation of software onto Customer’s system or access to Skyward data through ASP.

2. Scheduling of Installation
   Installation of purchased software must occur within 12 months of the date Skyward receives PO. Payments made to Skyward (30% of One-Time) for uninstalled software will be converted to Technical Support Hours after this time. Purchases subsequent to this conversion will be quoted at the then-current price.

3. Professional Services
   a. Installation and Training Services – Payment for all training and installation services upon installation of any Skyward programs onto Customer’s system.
   b. Project Management/Consultative Services – Payment due upon execution of Software Agreement and/or Terms and Conditions.
   c. Technical Support Hours – Technical Support Hours must be used within 24 months of purchase. Unused hours will be cancelled and are not refundable. Payment due upon execution of Software Agreement and/or Terms and Conditions.
   d. Conversion Fees – Payment due upon loading of converted data onto Customer’s system.
   e. Hardware Implementation – Payment due upon completion of hardware installation.

4. Annual License Fees
   All Skyward Software Annual License Fees will be prorated from the installation date with subsequent years billed on a June 30 fiscal year basis at the current rate and are due July 1.

   Third Party Annual License Fees along with Skyalert will be billed at a full year rate upon installation with subsequent years billed on an annual basis from the installation date.

In the event that your district would prefer the following Skyward Software Annual License Fee payment selection, please list the area below:
   All Skyward Software Annual License Fees will be billed in full for the current fiscal year. The portion of the ALF paid before the installation date will be automatically converted into Technical Support Hours. Subsequent years Annual License Fees will be billed on June 30 fiscal year basis at the current rate and are due July 1. Customers choosing to use a leasing or finance company must choose this option.

5. Third Party Software and Hardware – Payment due upon delivery.

Customer agrees to the terms and conditions listed above and set forth in the Proposal(s).